

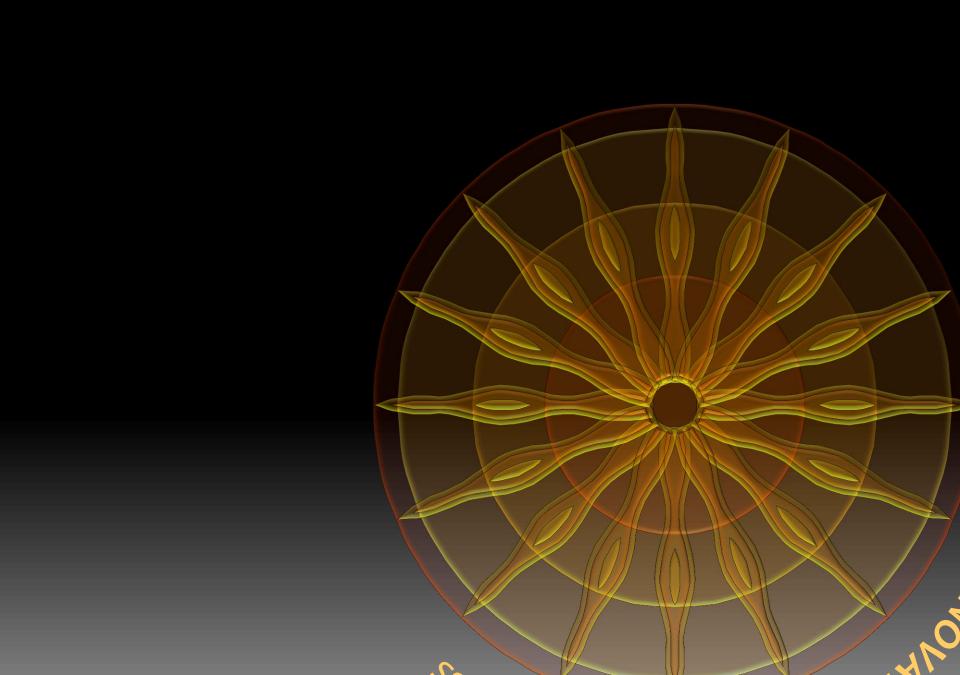
NOARS

Prosents



INNOVATORS





INOVATOR'S Strength

- Innovators
- Deals Matters Efficiently
- Good Team Communication
- Decision Makers
- Friendly Group
- Give Values To Each Other
- Positive Point Of Views
- Assertive
- Responsible
- Polite

INOVATOR'S Weakness

- Need Mutual Support
- Fear Of Failure
- Fear Of Insult
- Every one is a scientist

OPPORTUNITY PLAN

Vegetable Shop (VegPro)

Flavor Milk (Flavro 6)

Livestock Feed Mill (LiveFeed)

Oxygen Plant (O₂)

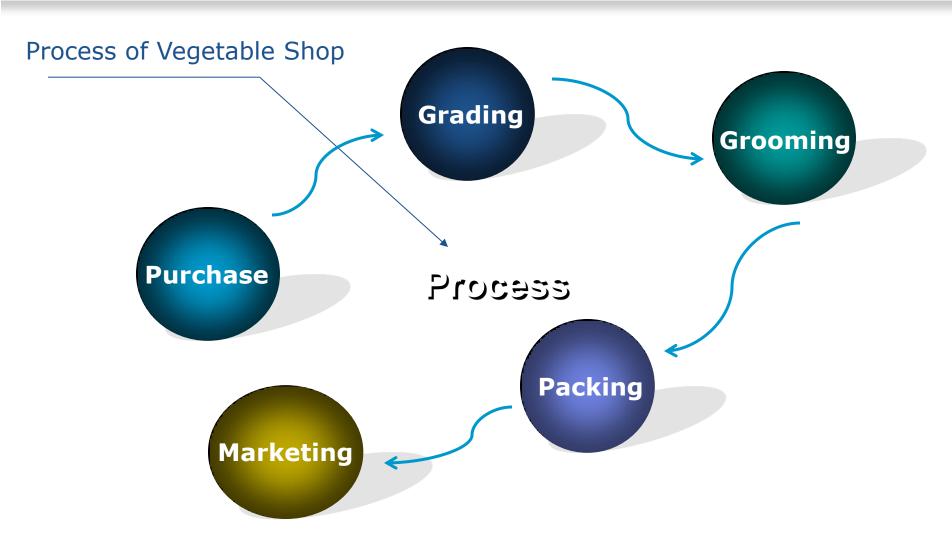
Hand Embroidery (DothYard)



Vegetable Shop VegPro



Vegetable Shop



SWOT Analysis of Vegetable Shop

CT.		TAT	\frown \Box	HS
	KH			H-5
\cup \perp .			$oldsymbol{U}$	LLU

- No direct competitors
- Low entry barriers
- •Just-in-time Inventory
- Meeting the needs and expectations of our customers
- •Pioneer Advantage
- •Capturing Large Target Market
- •Lower Rates
- Better Quality

OPPORTUNITIES

- High demand for vegetables
- Daily use items
- Less Competition
- Agricultural Country Advantage
- Can capture high market shares

WEAKNESS

- Perish ability
- Quality Crop Needed
- Lack of R&D department
- Non Compact ability with traditional machineries
- Lack of trained marketers

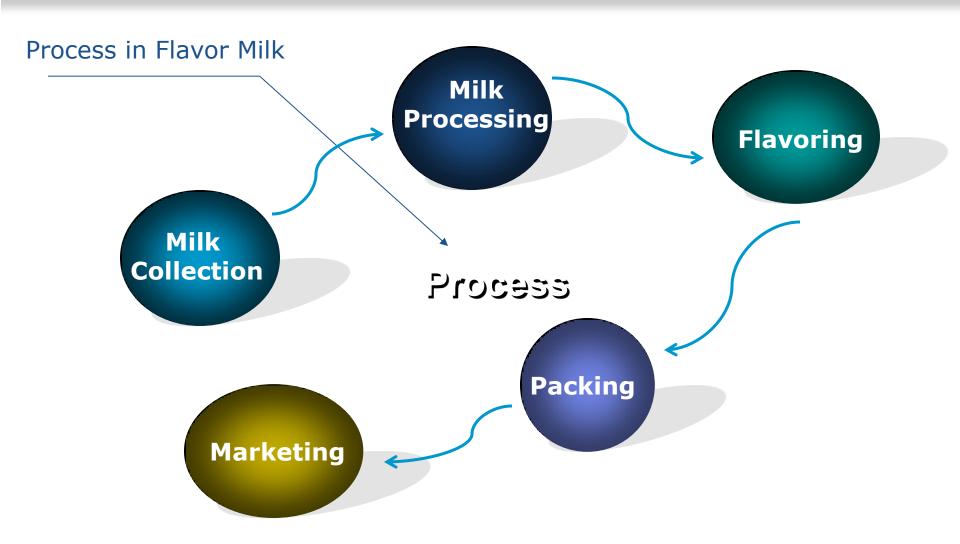
- Political instability
- •Lack of Infrastructure
- Cold Storage Costs
- •Lack of consumer awareness



Flavor Milk Flavro 6



Flavor Milk



SWOT Analysis of Flavor Milk

STRENGTHS

- Easy access to raw material
- •Economically viable
- Financial profitable
- Major source of food
- •Wide scope of Milk Production, ranking 5th in the world.
- •Huge demand and supply gap in dairy sector

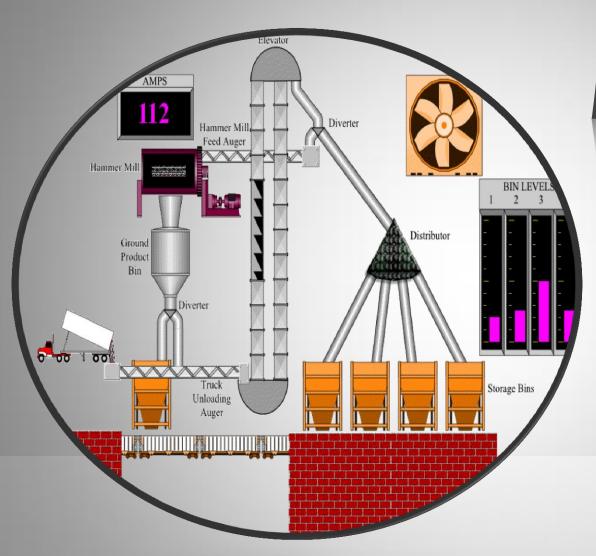
OPPORTUNITIES

- Value addition to Milk
- •Govt. of Pakistan & Sate Bank of Pakistan priority sector.
- •Dairy products needs are 30% higher than supply.
- •Commercially viable sector with great credit potential and absorption capacity.
- •Unlimited flavors can be added

WEAKNESSES

- Big player captured the market
- Required technical expertise
- •High cost of machines and equipment
- Perish ability
- •Remote area, lack of farm to market approach & transportation.
- Non-availability of communication services.
- Nutrition is still a problem

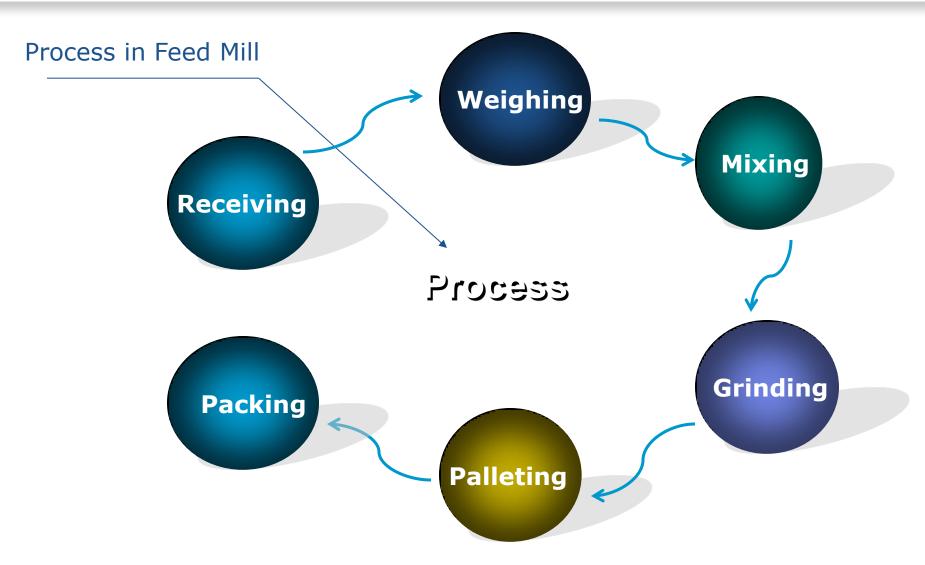
- Adulteration
- High competition
- •High risks of diseases in live stock.
- •Lack of media projection, non-recognition of problems.
- •Lack of awareness about economics, demand & supply in market.



Feed Mill LiveFeed



Feed Mill



SWOT Analysis of Feed Mill

STRENGTHS

- •55million animal and increasing day by day
- •Profitable dairy farming
- •Locally available cheaper feedstuffs raw materials
- Unskilled HR needed
- •Investment in sector is increasing day by day and quality feed is a pre requisite
- •More FCR by using quality feed

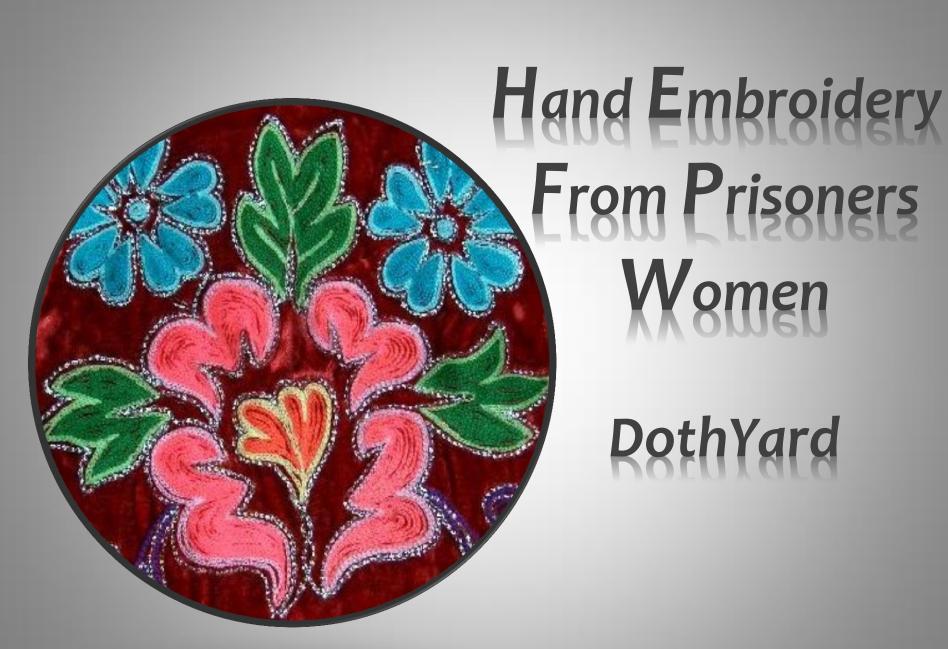
OPPORTUNITIES

- 3 % annual growth rate in livestock population
- Increasing demand for compound feed.
- Livestock meat and milk demand increasing day by day
- •The agro industrial by products can be used in feed formulation
- Proper labeled product marketing

WEAKNESSES

- No quality standards
- Lack of proper storage facility
- Improper use of pesticides
- Limited availability of protein sources
- •Comparatively poor nutrient composition of ingredients
- ·Lack of nutritional data
- •Economies of scale needed
- •Urea may be fatal to livestock resulting in urea toxicity.

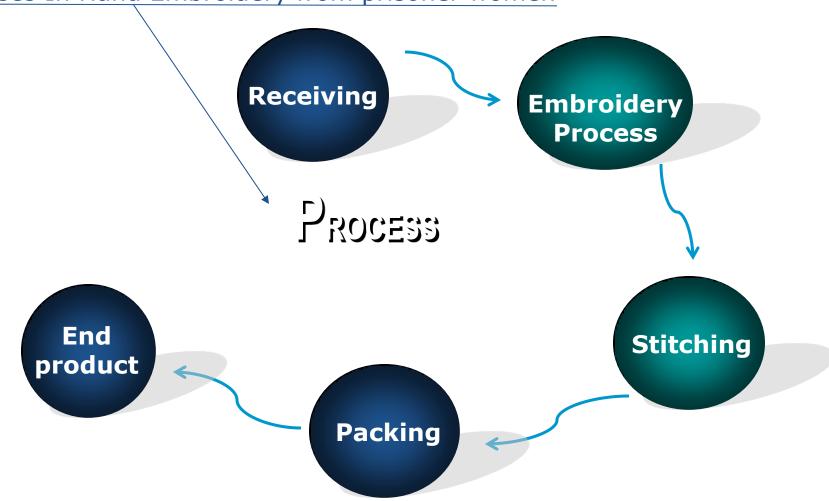
- •Lack of awareness among livestock farmers
- •Moisture in air
- Implementation of WTO
- •The prices of different feedstuffs vary through out the year
- •Limited availability of protein sources
- Political unstability
- Forex rates stability





Hand Embroidery Process

Processes In Hand Embroidery from prisoner women



SWOT Analysis of Hand Embroidery

STRENGTHS

- No direct competitors
- Low entry barriers
- Cost effective
- Support of media
- Socially friendly

WEAKNESS

- Limited resources
- Access
- Encourage
- Find the potential

OPPORTUNITIES

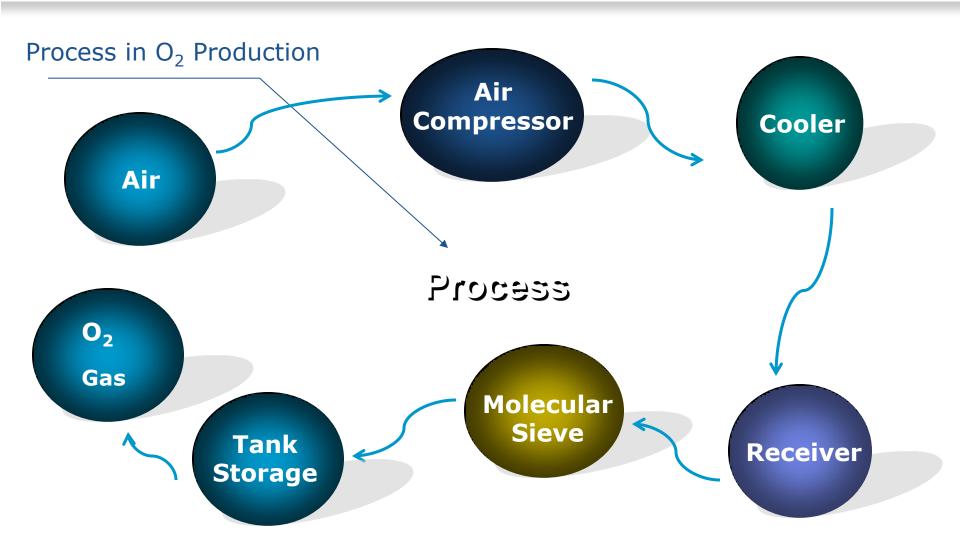
- Can develop up to national level
- International level
- Un attended market
- Raising Pakistani embroidery

- Political instability
- Legal instability
- Terrorist attack
- Unawareness of industrialist





Oxygen Gas Production Plant



SWOT Analysis of Oxygen Gas Producing Plant

STRENGTHS

- Continuous availability & easy access of the raw material
- Availability of Cheaper Labor
- Latest technology with high working efficiency
- Safety & low power consumption
- The plant is very simple to operate
- Easy availability of spare parts
- Latest molecular sieve technology with out recurring cost of chemicals

WEAKNESSES

- The big players captured the market
- The process is totally automated and requires technical expertise of Plant Engineer and Machine operator on a continuing basis

OPPORTUNITIES

- Demand for Oxygen gas is influenced by the growth in the industrial sector
- Increase in the consumption in medical sector

- Power failure
- Sensitive and highly flammable
- •Expected losses during the initial stages of the Project
- Competitors' campaign



BUSINESS SELECTION

REASONING OF SELECTION

On the basis of following "INNOVATORS" sleeted three ideas for Business Opportunity Plan

- ✓ ROI
- √ Fixed Cost
- √ Competitors
- ✓ Entry barriers
- ✓ User acceptation
- ✓ Bank Financing
- ✓ Government Support

Selection Analysis

A CONTRACTOR	VegPro	Flavro6	O ₂	LiveFeed	DothYard
ROI	8	7	9	8	6
Fixed Cost	9	5	3	3	3
Competitors	8	7	6	5	8
Entry Barrier	8	6	5	7	8
User Acceptance	8	8	9	8	5
Bank Financing	6	8	8	7	4
Govt. Support	6	7	8	6	9
TOTALS	53	48	48	44	43

SELECTED BUSINESS

VegPro

Flavro 6

 O_2



